SCORPIO XR4Ti

IMPORTED FROM GERMANY FOR LINCOLN-MERCURY DIVISION

XR4Ti

Scorpio
NO ONE EVER MOVED AHEAD BY FOLLOWING BEHIND. And no one ever built a better automobile by copying an existing one. That's why XR4Ti and Scorpio don't look like other cars. They don't conform to traditional standards. They challenge them. Scorpio proves that a German touring sedan can contain a highly functional interior without becoming cramped or Spartan. XR4Ti is bold evidence that the European performance car doesn't have to wear square edges and an outrageous price tag.

A select group of Lincoln-Mercury dealers sell them. And those weary of traditional approaches will want to consider them. Scorpio and XR4Ti. Advancing the art of driving.
CORPIO - NOW YOU CAN HAVE YOUR BLACK FOREST CARE... AND ENJOY IT TOO. Owning a German touring sedan should be a reward for past sacrifices, not reason for yet another. But sacrifice is what you must endure on the inside of some German sedans. An exception is Scorpio. It provides a highly functional driving environment that is also spacious, comfortable and well-equipped.

Rear-seat passengers enjoy over three feet of legroom — minimum — and special amenities like power reclining rear seats. Scorpio's driver benefits from an anatomically designed seat, four-way adjustable steering column, and analog gauges and controls that show new insight into the science of ergonomics.

Naturally, Scorpio's roadgoing credentials are also impressive: independent suspension, smooth V-6 power and four-wheel-disc anti-lock brakes (ABS).

Scorpio owners are covered by an ownership program* as rare as the automobile itself. It includes a Guaranteed Resale Value Program, Scorpio RoadCare and a free loaner car during service visits. There's even a European Delivery Program. A dealer can provide additional information on all of these valuable Scorpio programs.

*Certain restrictions apply to some programs. For a complete description of the terms and conditions, ask a dealer for a copy of the programs. Free loaner car available at participating dealers. RoadCare is a Ford Auto Club program.
XR4Ti: Engineer to put a grin on your face. Driving, after all, should be fun. If you subscribe to that simple truth, then a rewarding encounter with an XR4Ti is suggested. XR4Ti is a turbocharged 175-horsepower coupe with a balanced independent suspension and a sleek aerodynamic shape that makes a lot of other European cars look dated. XR4Ti has proven itself on the racetracks of North America, where it has dominated the SCCA Trans-Am racing series. The XR4Ti from Germany. Find out how much fun driving can be with a test drive at select Lincoln-Mercury dealers.

Optional Raven leather interior.
THE XR4Ti/SCORPIO
COMMITMENT

The uncompromising commitment that goes into every XR4Ti and Scorpio does not end when the cars leave Germany. On the contrary, it is then that the most crucial stage begins: assuring that each owner is satisfied; assuring that owning, driving, and servicing of XR4Ti and Scorpio is a totally pleasurable experience.

To attain that assurance, the XR4Ti/Scorpio Commitment begins when each car reaches North American shores. On its arrival at one of five ports, each car is individually inspected and test driven by specialists before it is shipped to the dealer. By the time a car arrives at a dealership, it already has undergone extensive port-side testing to confirm its high quality standards.

Once at the dealership, each car again is inspected, test driven, and given its final preparation before it is shown to potential customers.

Every dealership has been carefully selected to assure that it maintains the highest quality standards in its sales and service operations. To ensure that parts are readily available, national parts distribution centers and regional parts centers have been established. Another important part of the commitment provides for direct communication with key Ford Parts and Service Division personnel through an 800 number.

Every owner is issued an owner identification card with the 800 number which should be used if service-related problems arise.

Centrally based product coordinators then will contact the nearest field owner relations manager so the problem receives top priority.

The XR4Ti/Scorpio Commitment, essentially, is the assurance that owning and driving XR4Ti or Scorpio will be a pleasurable and fulfilling experience for as long as you have the car.

### SPECIFICATIONS

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<thead>
<tr>
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<th>XR4Ti</th>
<th>Scorpio</th>
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<tbody>
<tr>
<td>Wheelbase (in.)</td>
<td>102.7</td>
<td>108.7</td>
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<tr>
<td>Length (in.)</td>
<td>186.4</td>
<td>185.4</td>
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<tr>
<td>Corb weight (lbs.)</td>
<td>2500</td>
<td>2400</td>
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<tr>
<td>Weight dist. (% F/R)</td>
<td>53/47</td>
<td>52/46</td>
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<tr>
<td>Curb space (cu. ft.)</td>
<td>17.7</td>
<td>17.7</td>
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<tr>
<td>Rear seatback up</td>
<td>35.5</td>
<td>37.2</td>
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<tr>
<td>Headroom F/R (in.)</td>
<td>35.5/52.7</td>
<td>38.0/57.6</td>
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<tr>
<td>Luggage F/R (in.)</td>
<td>14.3/26.4</td>
<td>14.3/26.4</td>
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- Layout: Front engine/rear drive
- Engine: 2.3L turbocharged 4
- Displacement (liters): 2.3
- Fuel delivery: Multi-port electronic
- Horsepower (SAE): 175 @ 5500
- Torque (SAE): 200 @ 3000
- Transmission: 4-speed manual
- Optional: 4-speed auto
- Suspension: Independent front/rear
- Steering: Power variable-ratio rack-and-pinion
- Brakes (F/R): Power disc/disc with anti-lock system

You can have confidence in certain selected components on your new XR4Ti or Scorpio for longer than the basic warranty. The value is low, so it could pay for itself the first time. Ask a dealer for complete details on the extended service plan.

Participating Lincoln-Mercury dealers offer to guarantee their car work on your XR4Ti or Scorpio for as long as you own it. This extended service guarantee means that you pay for a covered repair only once. If it ever fails in its first year, the repair dealer will fix it for free parts and labor. After that, it doesn't matter whose it was. This limited warranty covers vehicles in normal use. The only items not covered are routine maintenance items, parts, belts, hoses, and metal and plastic parts. Ask your dealer to show you a copy of the limited service warranty.

**PAID REPAIR PROGRAMS AFTER THE WARRANTY PERIOD**

Sometimes Ford Motor Company offers adjustment programs to pay all or part of the cost of certain repairs. These programs are intended to assist owners and are in addition to the warranty or to required recalls.

**TECHNICAL SERVICE BULLETINS**

All vehicles under warranty that require action from Ford issues technical Service Bulletins (TSB) and easy-to-read explanations describing unusual engine or transmission conditions which may lead to costly repairs. They also describe the recommended repairs and give new repair procedures. Often a repair now can prevent a serious repair later.

Ask Ford Dealer or Lincoln-Mercury dealer about Ford paid repair programs and TSBs relating to your XR4Ti or Scorpio.

To get copies of materials for your XR4Ti or Scorpio, call Ford toll free at 1-800-241-7785.

In Alaska or Hawaii, call 1-800-241-7737.

In Georgia, call 1-800-367-0369.

You can also write to Ford at Ford Customer Information Service, Post Office Box 64124, Atlanta, GA 30364. Please include your name, address, vehicle make, model, and year, and engine and transmission type.

**IS LEASING FOR YOU?**

There may be considerable advantages in leasing a new XR4Ti or Scorpio. Leasing can free up your capital and reduce your monthly cash outlay. If the car is used for business, record keeping may be simplified. A Lincoln-Mercury Dealer leasing association member can help explain what is exactly right for you.

**RECORDING THIS BROCHURE**

Specifications and descriptions used in this promotional material were reviewed by the manufacturer or manufacturer's representative prior to publication. Ford Motor Company makes no representation or warranty as to the accuracy of this material. Ford Motor Company reserves the right to discontinue options at any time or change specifications, equipment or designs without notice and without incurring obligation. Standard and optional equipment lists are subject to change. Some features described are optional at extra cost. Some options are required in combination with other options. Availability of some features may be subject to a slight delay. Refer to XR4Ti and Scorpio owner's manuals for specific service requirements and added operations related to service warranty applications.

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Buckle up — together we can save lives.

LINCOLN-MERCURY DIVISION